



LeMar Auction and Estate Services
3951 Development Drive, Suite 10 and 11
Sacramento to CA 95838
(916) 565-1100

Frequently Asked Questions

1. Why shouldn't I conduct my own sale?

You could but we do not recommend it. When an individual conducts their own sale, your valuable items often sell at minimal prices and the less desirable items do not sell. At LeMar Auctions and Estate Services, we are experienced and recognize the potential value/worth of an item. In doing so, we have the expertise to sort, organize and display your property so that buyers have the opportunity to preview the items prior to auction.

2. What should I throw away and what should I keep?

Please do not throw anything away. Practically everything has some value, and someone may be interested in the item at auction.

3. What are some of the things you sell?

We have extensive experience with selling antiques, furniture, jewelry, coins, artwork, household items, tools, automobiles, and collections of all kinds. We have sold just about everything you can image including the kitchen sink!

4. What if I only have a few things I want to sell?

We accept good items on consignment that have a value above \$500.00. If you have items, you wish to consign, please contact us to make an appointment to bring the items to our showroom or send pictures to us at contactus@lemarauctions.com.

5. What does your commission include?

LeMar Auctions and Estate Services apply our management experience, business experience, product knowledge, people skills, and knowledge of the current retail market to conduct a successful auction for you. We offer a complete range of estate services: professional packing and shipping, advertising for auctions, highly competitive fees, complete itemized accounting of all auction transactions. In addition to providing these services to individuals, LeMar Auctions and Estate Services can provide these services to Attorney's, Conservators, Trustees, Insurance Offices, Private and Public guardians, Fiduciaries, Executors and Administrators throughout the State of California. We also arrange to remove and store the property until the time of the auction.

6. May I attend the Auction?

You are more than welcome to attend the Auction. However, most people find it emotionally difficult and therefore, do not attend.

7. When will you pay me?

Once the action has concluded, you will receive an itemized statement along with a check less the agreed upon fees and commissions within 30 days.

8. Do you allow dealers to come in early to buy?

No. We want to make sure that our customers have an equal purchasing opportunity.



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9. How do I know you are honest?

We have established an outstanding reputation for uncompromising honesty, integrity, professionalism, and service. We have many satisfied customers, and will be happy to provide you with references.

10. What do you do with the things that do not sell?

Again, most items will sell. If all items do not sell you have two choices. We will arrange for you to pick up the unsold items or the items can be donated to a non-profit organization in your name and a receipt will be provided. We do not attempt to resell your items in a retail setting.

11. What do I need to do?

You just need to contact us and we will discuss your options with you. We ask that you don't throw anything away until our team meets with you to discuss and preview the estate as well as to discuss your personalized needs.

12. How will you organize and display my property?

We will organize and display your property in the most attractive manner possible. We pay close attention to cleaning and displaying your property so that it will be appealing to potential buyers in a gallery setting.

13. How do you know so much about the Estate Auction business?

LeMar Auctions and Estate Services have practically grown up in the business with over 25 combined years of experience in an estate auction environment. Whatever we don't know, we seek the answers with one of our many consultants. We are also very proficient and experienced at researching items through a variety of internet and catalog resources to assess values and properly advertise your property. Most importantly, we enjoy the auction business very much and it shows.